



LEO ESPIRITUSANTO HERNANDEZ

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Barangay Central
Quezon City 1101 Philippines 70 W. Vinzons St.
Barrio Obrero
Davao City 8000

Date of Birth : 04 August 1950

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ACADEMIC ATTAINMENT

Doctor in Public Administration (Academic Units) 2007-09
National Center of Public Administration and Governance
University of the Philippines
Diliman, Quezon City

Doctor in Philippine Studies (Academic units) 1987-89
Asian Center
University of the Philippines
Diliman, Quezon City

Masters in Public Administration, 1979
University of the Philippines
Diliman, Quezon City

Masters in Business Administration, 1976
University of the Philippines
Diliman, Quezon City

A.B. Behavioral Sciences, 1971
Ateneo de Davao University
Davao City

WORK EXPERIENCES:

Period/Company	Position	Area of Responsibility
Jan. 1992 – present Consortium Realty	Licensed Realtor	Real Estate Brokerage

I have been a Licensed Real Estate Broker since 1992. For almost twenty (20) years, the focus of my involvement is into real estate brokerage. This means that our "wanted to buy" and "for sale properties" clients are secondary owners as compared to project marketing which consists of first time real estate owners. Major area of responsibility is the transfer of ownership from the seller to the buyer with payments of taxes to appropriate government agencies.

I served as an officer of the local board that I belong, the Realty Board of Rizal (RBR) of which I was elected as President in 2006. In 2010, I was elected as National Director of the Philippine Association of Realty Boards (PAREB), an umbrella organization of more than forty (40) local boards throughout the country. In 2011, I was re-elected to the same position. As National Director, I was Chairman of the Committee on Legislation and Taxation. As mandated by the Real Estate Act 9646, I was appointed as a member of the Technical Panel of the Commission on Higher Education (CHED) to prepare the Bachelors Degree in Real Estate Management (BS REM) program. CHED approved the BS REM program in November of 2011. Another involvement under my committee was the participation in all congressional hearings on the proposed Department of Housing and Urban Development both in the Senate and the House of Representatives. I also lectured in the Comprehensive Real Estate Seminar and Review in preparation for those who will take the Board exams conducted by the Professional Regulatory Commission.

March 01, 2012-present	Dean	Gates School of Business Management (Informatics)
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In compliance with RESA 9646, I was invited as Dean of Gates School of Management, an affiliate of Informatics. I was tasked to open the BS REM program of the school. As of the moment, CHED is in the final stage of giving a permit for the school to operate.

March 2010 -11	Member TP-CHED	Real Estate Management
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As member of the Technical Panel (TP) of CHED, our committee prepared the syllabus and requirements for the Bachelors degree in Real Estate Management. The degree program was approved by CHED in November of 2011. At the moment, the schools that

approved to offer the program were: Trinity University in Quezon City, Batangas University and University of San Carlos in Cebu City. Eight more schools are in the pipeline for approval as of 1^o week of October.

October 2007 – 2010 **Consultant** **Tricycle Franchise Board**
Quezon City Hall

The Committee on Transportation of the Quezon City Legislative Council through the Chairman of the Committee, appointed me as Mediation Officer for the Tricycle Operators and Drivers. My major task was to prepare a report of the course of action to the Tricycle Franchise Board on the problems encountered and solutions arrived at by various tricycle operators and drivers in Quezon City.

Nov 2008 – 2009
Miriam College **Lecturer** **Principles of Management**
Quezon City

I taught 2^d and 3rd year students of Miriam College in Quezon City as a part-time Lecturer. I attended committee meetings on e-learning for Management courses as part of the open campus study program of the school.

Jan.2002-Dec.2005
Office of the Vice Mayor **Consultant** **In-Charge of Cooperatives**
Quezon City **and NGO's**

I was tasked to look into the 700 cooperatives in Quezon City and organized the Lakbayan towards the national Annual Convention of Cooperatives in Cagayan de Oro in coordination with the Cooperative Development Authority, Transport Koops and Media Koops. I organized the Federation of Lupong Tagapamayapa in Districts 3 & 4 to form the City-wide Federation of Lupong Tagapamayapa in the entire Quezon City..

Oct. 1999-June 2003 **Board of Director** **Policy Formulation**
National Services Corp.(NASECO)
(PNB Subsidiary)

As member of the Board of Directors of the biggest affiliate companies of the Philippines National Bank, our Board was tasked with the operations of NASECO on the security and messengerial services of almost 300 branches nationwide and eventual organizational change to a people's organization owned by the employees themselves.

Sept. 2000-June 2002 **Management Consultant** **Establish Linkages with**

Postal Bank**Japan Savings Bank**

I was tasked to prepare management programs for the staff and employees of Postal Bank. The main program was with a video on a business organization and how the functions of management namely: staffing, organizing, directing, budgeting and monitoring are implemented through case methods approach.

June 1986-1999
ITC Food Products
(Pure Cocoa Products)

General Manager

Oversee Production,
Marketing and Sales

I coordinated production of pure cocoa products with the marketing and sales requirements in Manila and abroad as well as in Davao City where the plant was located. I also conceptualized the packaging of the products in coordination with the Department of Trade & Industry's Design Center. I also attended Local Food Fairs as well International Food Fairs in Hongkong and Japan. The United Nations Development Program sent me to a 2-month Cocoa Seminar in New York, London and Paris. The various important segments of the Cacao Industry from warehousing of raw materials, production of cacao beans to cocoa liquor and cocoa powder, and to market distribution of cacao products were discussed and actual visits were made. I also coordinated with our accountant for cost analysis and taxes of the involved for reporting and submission to the Bureau of Internal Revenue.

May 1986-1999
E.B. Villarosa and Partner

Liaison Officer

Bids,Collections&Contracts

As Liaison Officer of one of the biggest Socialized Housing contractors in Mindanao, I was tasked to represent the corporation in public biddings and follow up of contracts with government agencies. I also did collections whose offices are in Manila. Since the Housing Land Use Regulatory Board was centralized, all development and selling permits were done in Manila until the eventual decentralization of the government functions when President Cory Aquino assumed as President of the country.

May 1983-May 1986 **Asst. Professor** **Taught** **Business**
Courses
University of the Philippines

I was appointed as Assistant Professor of the Extension Services of the University of the Philippines in Clark Air Base and San Fernando. I taught the following business courses: Principles of Management, Marketing Management, and Human Behavior in Business Organizations. I was the Faculty Adviser of the Student Council on my last year of appointment.

October 1979-May 1983 **Consultant and** **Taught** **Business**
Courses
Ateneo de Manila **Lecturer** **and** **Installed** **Off-**
Campus **Masteral**
Programs

Aside from the business courses that I handled, I was also appointed as Consultant to formulate and install Masteral programs in government offices like the Department of Interior Local Government (Masters in Business and Government Administration); the Board of Investment and Department of Trade and Industry (Masters in Business Administration with major in International Marketing) and Batasan Pambansa (Masters in Business and Government Administration).

April 1976-September 1979 **Consultant** **Prepared Organizational**
Department of Natural **Manual and Procedures**
Resources (DENR)

I was assigned to the Fisheries Industry Development Council (FIDC), a subsidiary of DENR to prepare the organizational manual and procedures. I was also tasked to review reports submitted to FIDC from various government agencies and private sector affecting the fish industry.

MBA Studies 1973 –1975 **Student** **University** **of** **the**
Philippines

I was enrolled in the day Program of the Masters in Business Administration. I took cognates in two other colleges: Mass Communication and Urban Planning to have a perspective in other fields. Prior to my formal graduate school studies, I enrolled in the

non-degree programs of accounting for non-accountants at the Ateneo de Manila University and basic computer course.

**June 1973 – March 1974
(Phils)**

Detailman

Richardson-Merrel

After filing my leave of absence from the College of Law of the University of the Philippines, I worked with a multinational company as a medical representative (Detailman) covering the areas of Davao City, General Santos up to Marbel, Davao del Sur, Davao del Norte and Davao Oriental. My major responsibilities were to visit the drug- stores, hospitals and medical practitioners related to our product lines; and to submit inventory levels and order lists to the distributors based in Davao City.. As an offshoot of the visits, I had to submit reports to the Makati office of the company.

June 1972-October 1972

Student

**College of Law
University of the Philippines**

I was a full-time student at the College of Law, University of the Philippines. One of the first who passed the Law Aptitude Exam conducted in Davao City. However, I filed my leave of absence because of the declaration of Martial Law in September of 1972 and went back to Davao City. After working with a multinational company, I returned to the University of the Philippines to study in the Graduate School of the College of Business Administration.

October 1971-march 1972

Research Assistant

Research Agency

I was exposed to my first working experience as a researcher of a Manila-based research agency to conduct a survey on the socio-economic profile of Davao City. I conducted interviews and collated the survey responses for submission to our research project director.

MEMBERSHIPS:

Professional Associations

1976 - present

Member

UP MBA Society

1977 - 1978

Member

Phil. Society for
Training and Development

1978- 1979

Director

-ditto•

1980- 1983

Member

Phil. Association of

(PAME) 1989 - 1995 (Philfoodex)	Member	Marketing Executive Phil. Food Exporters and Processors Inc.
1992 - 1995 Development	Committee Chairman	Cocoa Industry
Natural Resources 1993- 2001 2006 2002-08 2011 & 2012	Member President President National Director	Committee — Dept. of Natural Rizal Board of Realtors -ditto• Samahang Lupon ng Tagapamayapa in QC Philippine Association of Realty Boards (PAREB)

Civic Organizations

1985 Cubao	Charter Member	Rotary Club-Downtown
1986 -- 1987	Club Director	-ditto•
1987 -- 1988	Club Secretary	-ditto•
1991 -- 1993	Club Director	Rotary Club -- Diliman
1994 -- 1996	Club Secretary	Rotary Club-- Diliman
1997 -- 2000 Triangle	Member	Rotary Club--South
2000 -- 2001 Kamias	President	Rotary Club--Cubao
2001 -- 2002	AGR	Rotary District 3780
2002 -- 2003	Vice Chair	Committee on Grants
2003-- 2004	Secretary	Rotary Club of Quezon
1991 -- 1993/ 2011-present Koop	Chairman	Diliman Development

Religious

1986- 1992	Member	Ministry of the Holy Eucharist
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1983 VI	Member	Marriage Encounter Delta
1989 - present	Counselor	Pre-Cana Counseling
1983 - present	Member/Chaircouple	Christian Family Movement
2010 - present	Member	Brotherhood of Christian

Businessmen&Professionals

Government Exam

First Grade Eligibility	September 1978 (passed)
Real Estate Broker	May, 1993(passed)

CONFERENCES AND FAIRS ATTENDED:

November, 1978	<i>Philippine Society for Training and Development Convention - Holiday Inn</i>
November, 1979	<i>Int'l. Federation of Training Development Organizations -- PICC</i>
August-September 1981	<i>ILO-UNDP on Environmental Management - Lake Caliraya</i>
August, 1982	<i>Association of Public Administration Convention - AIT House</i>
August-September 1987	<i>China-Studies -- Taipeh, Taiwan</i>
October, 1987	<i>Asia Pacific Convention -- Osaka, Japan</i>
May, 1989	<i>Hongkong Food Exhibit-- Wanchai, Hongkong</i>
August, 1989	<i>Mindanao World Bound Fair -- Davao City</i>
March 1990 and 1991	<i>Food Exhibit-- Chiba, Japan</i>
September 1991	<i>Cocoa Traders Seminar - New York, Paris and London</i>
September 1994	<i>International Conference on Cocoa - Kuala Lumpur, Malaysia</i>

October 2002	International Conference on Public Administration -• - Manila Hotel
2008/2009/2010/2011	National Convention (Philippine Association of Realty Boards)
August 2010	1st Investment Conference in Mindanao (Davao City) - Marco Polo Hotel
October 2012	Seminar on Climate Change (Konrad Adenauer) - Summit Ridge Hotel, Tagaytay
November 2012	20 Investment Conference in Mindanao (Davao City) - SMEX Lanang, Davao City
August 2013	Franchise Exhibit and Seminar (Pasay City) - MOASMEX

LECTURES DELIVERED:

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| 1. Real Estate Act of 9646 | Comprehensive Real Estate Seminar |
| 2. Real Estate Terminologies | Continuing Education Program Seminar |
| 3. Selling Techniques | Continuing Education Program Seminar |
| 4. Community Mortgage Program | Comprehensive Rreal Estate Program |
| 5. Bachelors in Real Estate Management | Local Boards |

PAPERS (unpublished)

1. The Philippines and Indonesia Trade Relations (1975-85) Term Paper

The paper was submitted as a partial requirement on Trade Relations of two Asian countries at the graduate school of the Asian Center. The focus on Indonesia was important since there are only two consulates outside of Manila. The Indonesian Consulate in Davao City and the Japanese consulate in the same city.

Since the writer is from Davao City, the term paper was on the Philippines and Indonesia. Aside from the statistics of trade relations, a profile of Indonesia was mentioned and how the government undertook economic development by following the Five year Plan regardless of who were the officials who would lead the government agencies.

2. The Malaya Newspaper (1988) Term Paper

The paper was focused on the plan of the Publisher of the newspaper to sell shares of ownership. The paper was submitted as a partial paper at the Asian Center. The concept of communal

ownership was an effect of the EDSA People's revolution were People Power was the advocacy of civil society and cooperatives and people's organization were the vehicles of People Power!

3. Editor in Chief of Koop Balita (1994-95) Cooperatives

The Koop Balita was the official newspaper of the Metro Manila Chamber of Cooperatives on a monthly basis. As Editor, I was in-charge of preparing the Editorial by writing it or request other Koop Leaders to write depending on the thrust of the month. The maiden issue was on First Koop Airline, Asian Spirit!

4. History of Philippine Bureaucracy (2009) Term Paper

This paper was a partial requirement at the graduate school of NCPAG. The writer traced the history of Philippine bureaucracy from the early civilization of Philippine society, during the Spanish Period, the American Period, the Japanese Occupation, the American Period and until the present time.

5. The Philippine Government Corporations (2010) Term Paper

This paper was a partial requirement at the graduate school of NCPAG. The writer focused on the history of the Philippine Government Corporations before Martial Law, Martial Law Years and Post Martial Law. There was a strong plan of the Philippine Government after Martial Law to privatize government corporations. The main concern was how to undergo the process of privatization that would be beneficial to both the government and the private sectors.

REFERENCES:

Atty. Jose Lotilla

Undersecretary
Department of Transportation and
Communications
Tel. No. 724-1728

Mr. Elpidio Ibaniez

President
First Philippine Holdings
Ben Press Bldg.
Tel. No. 631-8024

Mr. Art Palileo

GM

ADP Industries

G/F Eagle's Court Condo.

Tel. No. 921 2121

FAMILY:

Married to Antoinette Valenzuela Bass, Ph.D, Professor. Former Chairperson of the UP Department of Speech Communication and Theatre Arts and former Vice-Chancellor for Administration of UP Mindanao. Assistant Vice-President for Academic Affairs and Director for Institutional Linkages. (on sabbatical leave)

Son, Francis, Licensed Physical Therapist

(original signed)
Leo E. Hernandez



MALACANAN PALACE
MANILA

06 February 2020

Sir:

Pursuant to the provisions of existing laws, you are hereby appointed **MEMBER, BOARD OF DIRECTORS, PHILIPPINE MINING DEVELOPMENT CORPORATION**, to serve the unexpired Term of Office that began on 01 July 2019 and will end on 30 June 2020, *vice* Saturnine H. Mejia.

By virtue hereof, you may qualify and enter upon the performance of the duties of the office, furnishing this Office and the Civil Service Commission with copies of your oath of office.

A handwritten signature in black ink, appearing to read "R. Duterte".



Mr. LEO ESPIRITUSANTO HERNANDEZ

Thru: The Secretary

Department of Environment and Natural Resources
Quezon City



PRRD 2016 - 013885

THE PRESIDENT OF THE PHILIPPINES